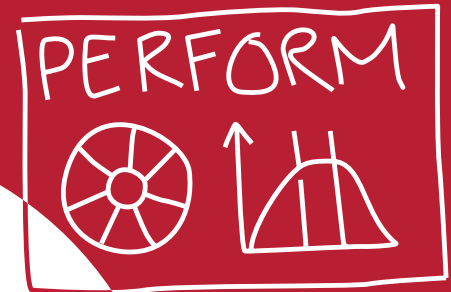


Perform

Looking to get more out of your **people**, **increase** their **engagement** and **improve performance** in a way that will not only deliver sustainable benefits for your business ... **but will really stick?**



Do you find that ...

... team leaders focus on 'doing the doing' and fighting fires and not enough on coaching, mentoring and developing their people?



... staff aren't clear about their day-to-day priorities and where they should focus their efforts resulting in a lack of engagement?

... problems are rarely completely solved, work-arounds are continually put in place to save time?



... peaks and troughs in demand mean some individuals and teams are busier than others and teams are resourced 'just in case'?

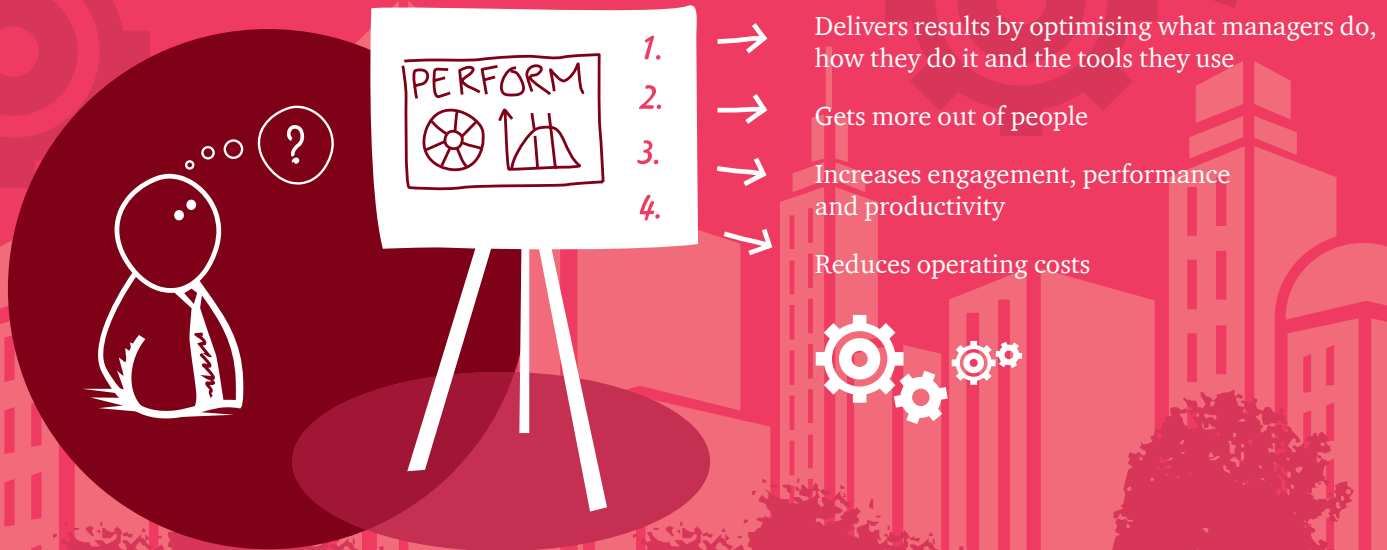


... executives are frustrated by a lack of delivery against performance targets and the impact of key initiatives?

... everyone does things in their own way; limited standardisation leads to variable client service?



How can *Perform* help solve these challenges?



What's so innovative about it?

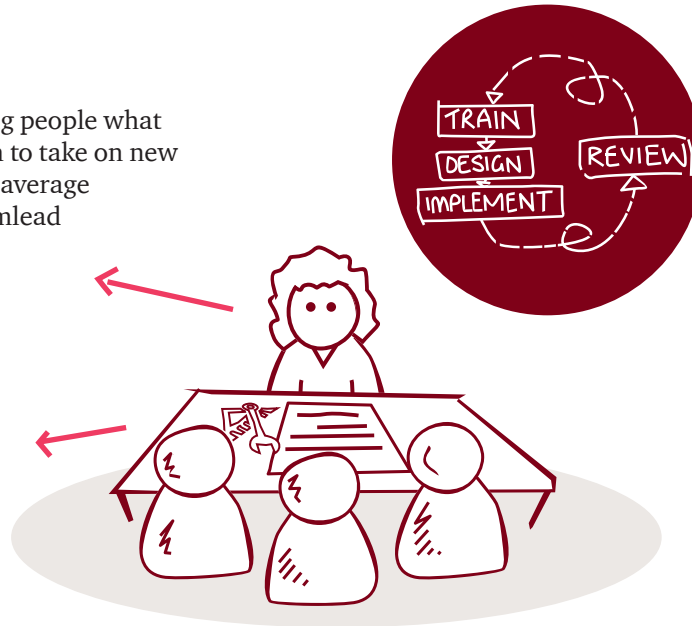
The way we *implement* it.

We coach

It's not about documents telling people what to do, it's about coaching them to take on new ways of working. We count an average 100 hours of coaching per teamlead across a project.

We introduce tools

one per week - step-by-step to make it easier to digest. Tools are introduced around normal daily activity so they become part of a team's day-to-day work from day one.



4step
learning cycle

Because no two Perform journeys are identical, we **adjust our approach** and devise the tools with the teams to find best-fit tailored solutions that work and keep on working long after the project ends.

And we're on hand to help **embed the change.**

Measurable change and solid results ...

We spend **80%** of our effort on **implementation** and just 20% on diagnostics, you feel the benefits as early as week 5.



Diagnose

"We can now deliver project after project, increasing cost effectiveness and service."

CFO
Flooring supplier



Launch



Design & implement

... in just 12 weeks

“My most enjoyable day in the office for two years was when the team presented their achievements.”

CFO,
Global Recruitment Firm

Sustain



“We are now able to achieve results built on the skills of our own people.”

CFO
Food manufacturer

Celebrate



“People are less under the pump – in control, not succumbing to uncertainty.”

Team Leader,
Financial Services

Solid results



20% *capacity released*
in each wave at a retail bank

15% growth in *permanent revenue*

in the front office for recruitment
of office support staff



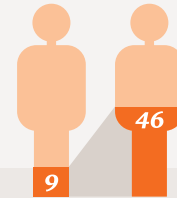
44% decrease in *process errors*

in a middle office in
financial services



from **9%** to **46%**

increase in team
managers' time on
value-adding activities, e.g.
coaching, driving
performance and
problem solving



46%

reduction in *time*
to hire



at a specialist
brand for recruitment
process outsourcing

35%

more *timesheets*
processed per
available hour at
a HR services
organisation



65%

reduction in
order-to-confirmation



lead time at global
packaging supplier



Let's talk



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