



HR

Tech Event

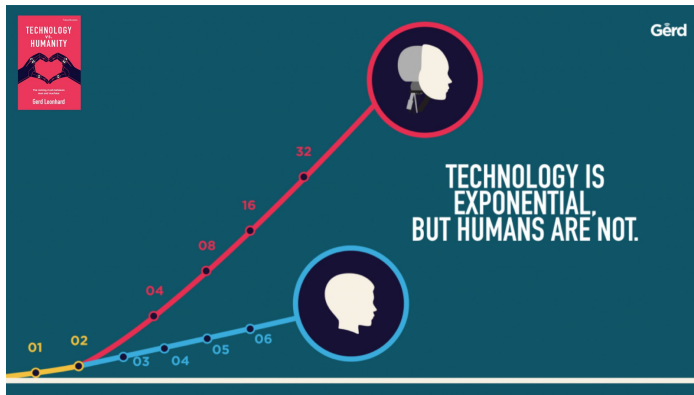
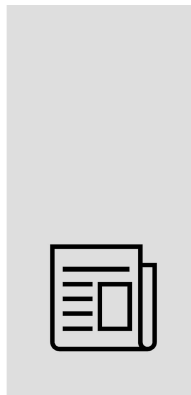
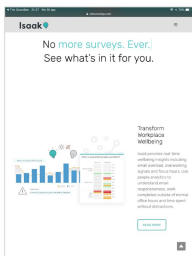
June 18 2019
Retrospective



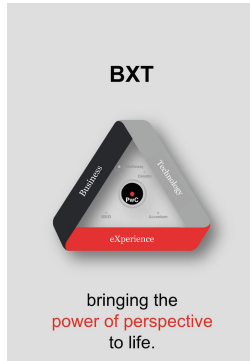
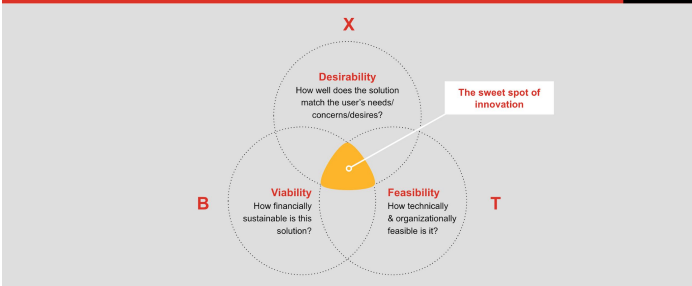
Think B (business) X (experience) T (technology)



The system shows bosses how collaborative workers are and whether they are "influencers" or "change makers". The computer can compare activity data with qualitative assessments of workers from personnel files to sales performance figures to give managers a detailed picture of how behaviour affects output.



Consider three lenses



What does it take to create amazing experiences?

The Right People
A different breed of creative and tech talent who co-create ideal future experiences and digital solutions. And bring them to life.



The Right Approach
New ways of working, inspired by design thinking, agile development and lean start-up methodologies to co-create solutions for our clients' biggest challenges.

Think: prototypes, mock-ups and digital solutions.

The Right Space
Evolving physical & digital environments to experiment, debate, co-create and actualize ideas which change the way people think.



Experience Center Tour





Virtual Robotics (RPA)

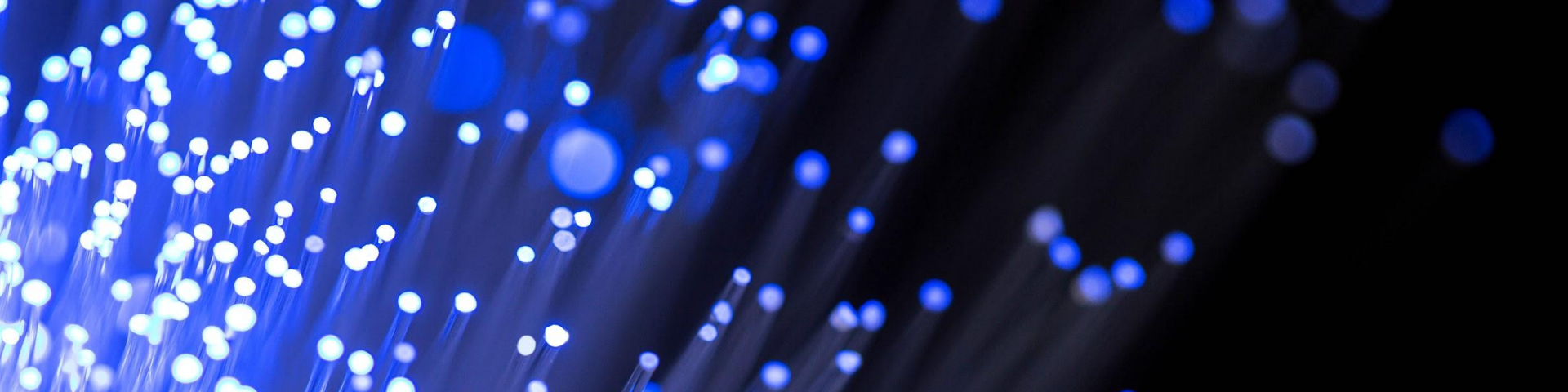
SmartReward

PwC Chatbot

myTaxLocator

2

Breakout sessions



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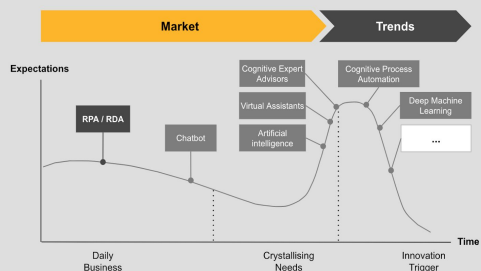
Jean Nahimana
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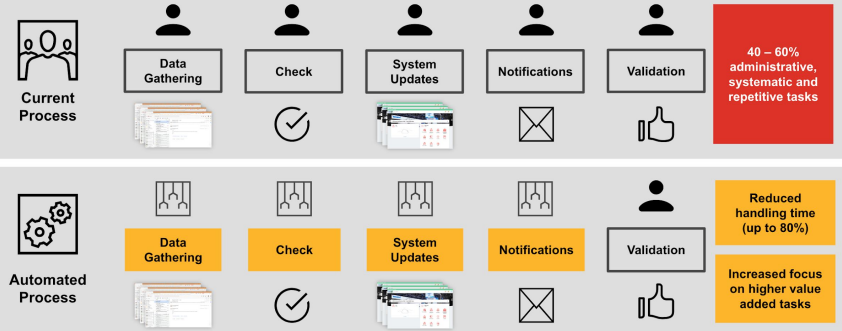
Virtual Robotics (RPA)

Virtual Robotics (RPA)

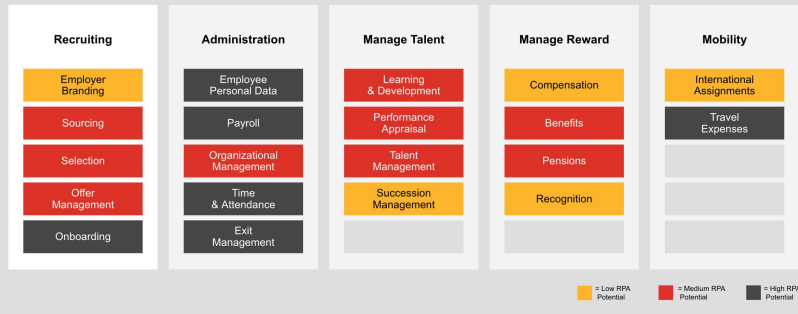
The Automation Hype Cycle



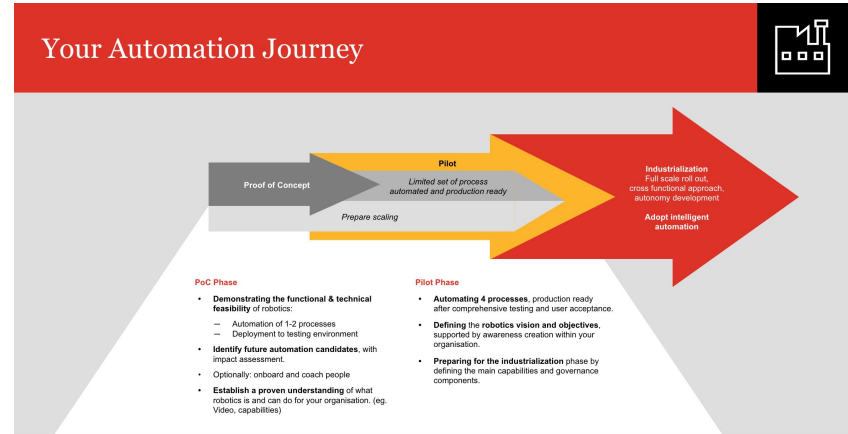
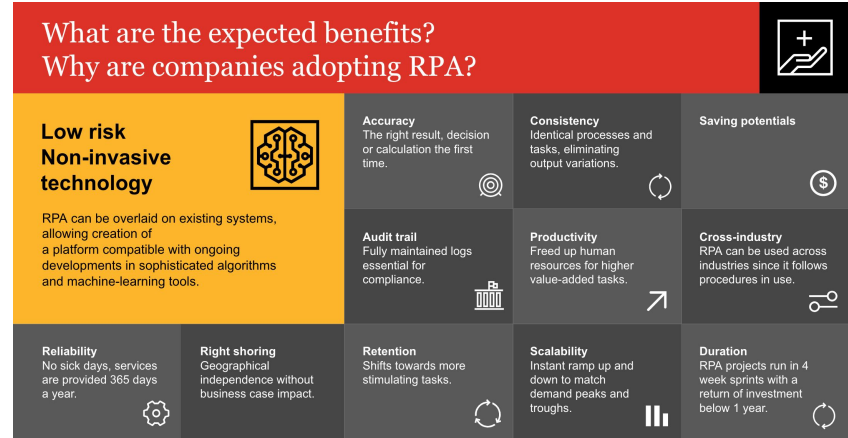
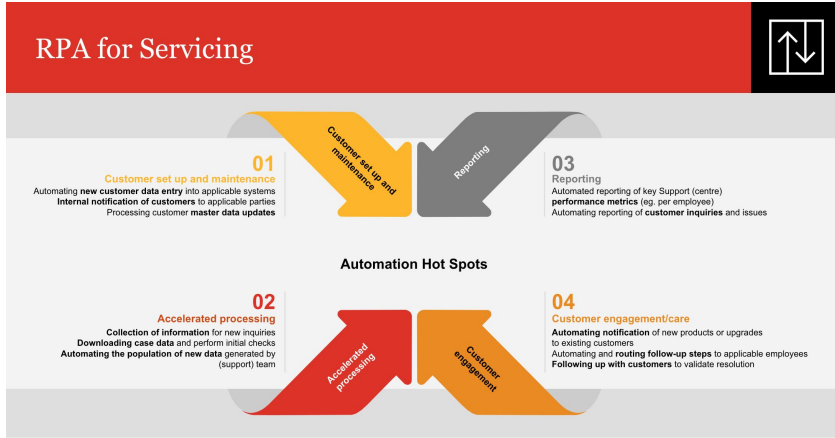
Example: Onboarding Process



Potential HR use cases for Process Automation

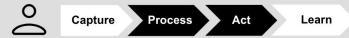


Virtual Robotics (RPA)



Virtual Robotics (RPA)

Adopting to new technologies through a step-by-step approach

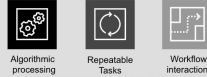


33% more of your automated processes have to start or stop at human interaction. They can be unleashed by using PwC's Intelligent Automation



Business Process Automation Platforms	Robotic Process Automation (RPA)	Natural Language Processing (NLP)	AI / Cognitive Computing	Algorithmic Business	Human work
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Classic rule based robots excel at



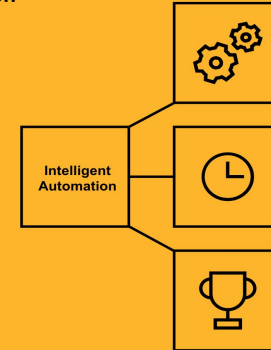
AI excels at



Intelligent Automation

Conclusion

Intelligent Automation as an important step towards the workforce of the future



Recruitment chatbot for PwC Belgium HR

Virtual Robotics



What do you like?



What do you dislike?



What would you do in your own organisation?



Concrete examples

Broad overview different possibilities

Idea that building RPA is easy

Can start small

Practical but can be expanded

Real opportunity

“Tailored”

Knowledge-able speakers



Timeframe of projects -> concrete development

Seems a bit abstract

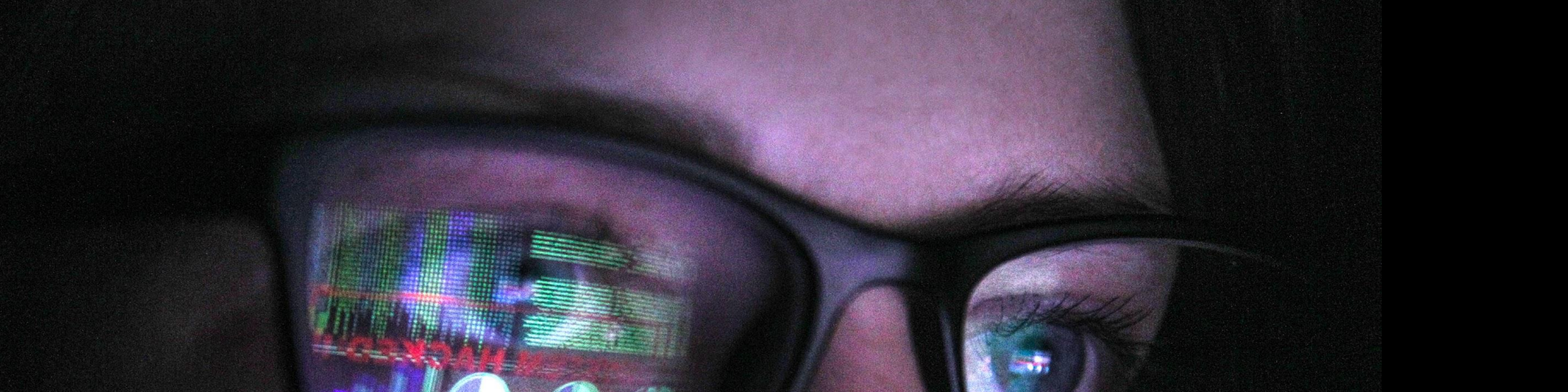


Screening of uploaded documents in Workday (PwC)

I see a lot of quick wins in our business PwC ;-)

Brief users on possibilities

1 source of input



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SmartReward



SmartReward

Collaboration between Aon & PwC: Complementary capabilities of 2 global players



Multi-disciplinary approach combining a.o. individual income tax, corporate tax, VAT, employment law & social security as well as project and change management skills

Technical expertise can be provided in local jurisdictions in order to develop & implement a local version of the flex tool

Experience and capabilities from strategy through execution

Flex Tool



In-depth knowledge and expertise in complex Employee Benefits administration and brokerage

Global delivery model building on local specialist knowledge and expertise

Dedicated Flex and Communication teams in global organisation working together with local product owners

Integrated platform delivering Engagement, Administration, Analytics and Value



SmartReward

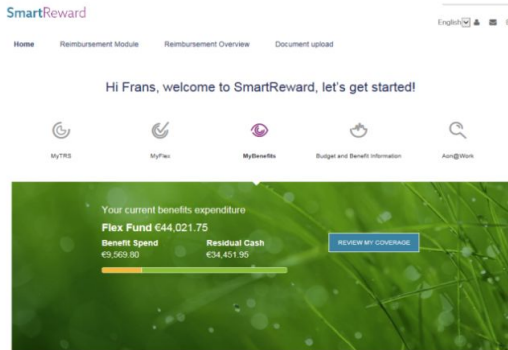
SmartReward: Our strengths in Belgium



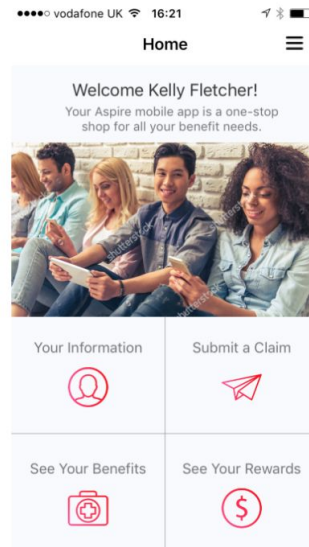
SmartReward

DEMO 1: SmartReward portal & mobile app - focus on user experience

Employee Portal



Mobile App



Employer Portal



SmartReward: modular setup



SmartReward

Home

English

Hi Test, welcome to SmartReward, let's get started!

- MyTRS
- MyFlex
- Reimbursement Module
- Reimbursement Overview
- MyBenefits
- Budget and Benefit Information
- Aon@Work
- MyDocuments

Your Total Reward Statement Preview

Category	Amount
Pay & Allowances	€62,549.99
Bonus	€2,880.00
Pension	€24,000.00
Health & Protection	€450.00
MyFlex Benefits	€15,877.03
Total	€105,757.02

per year

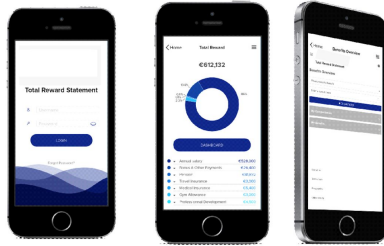
MY TOTAL REWARD

SmartReward

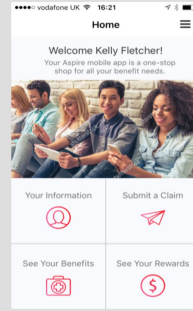
Mobile app



- Employees can view and interact with their benefits/total rewards on the move using a native app (available on the App Store and Google Play).
- For employees without access to a computer at work this gives them access to their benefits
- Allows the client to utilise different forms of communication – push notifications
- Depending on the device, fingerprint security
- Allows for client branding – full communication suite available



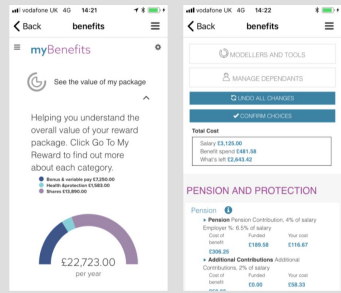
Mobile app (all SmartReward modules are accessible via the app)



- Fully mobile enabled website so will size to different devices.
- Native App (ios and Android) allows us to utilise phone features such as push notifications, camera to upload reimbursement evidence/receipts and fingerprint authentication.



The AON App is ground-breaking for employee benefits and helps your people value and utilise the benefits you provide to them.

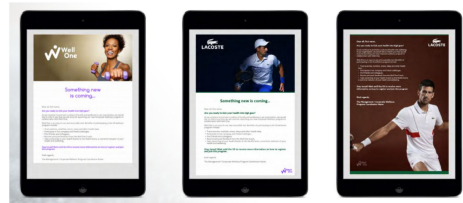


Infographic

Application

Teaser Email

Pocket Guide



Branding

Trends in the field of flexible remuneration

Flexible reward: finally hitting mainstream



1990	1999: introduction stock option legislation: first warrant schemes (limited flex scheme 1-on 1 exchanges)	2010	2013: PwC/ISWLimits Belgian RewardBarometer (indicating need for more personalised packages)	Today: FlexReward cost neutral (war for talent)
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2000	2008: financial crisis: flex schemes offered to decrease total cost	2015: Ruling mobility budget avant la lettre
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Top 5 budget creators and flex benefits



Budget creators

- Gross salary
- 13th month
- Company car
- Bonus
- Other premiums

Flex benefits

- Warrants/stock options
- Bike lease
- ICT
- Insurances
- Company Car

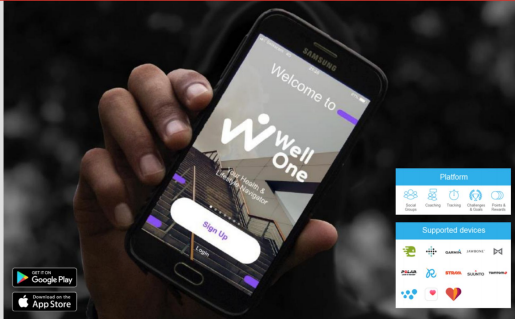
Trends in flexible reward based on published rulings



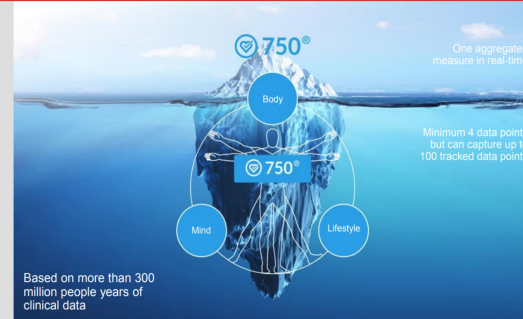
SmartReward

Demo 2: future enhancements introducing the health aspect

Introduction: Well One



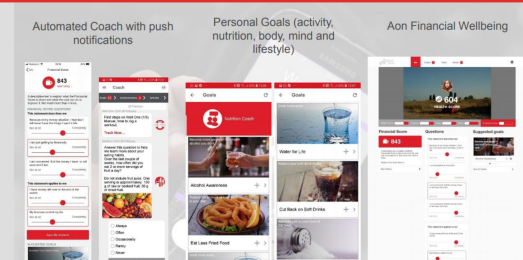
Get your Health Score



Health Score and Data Visualization



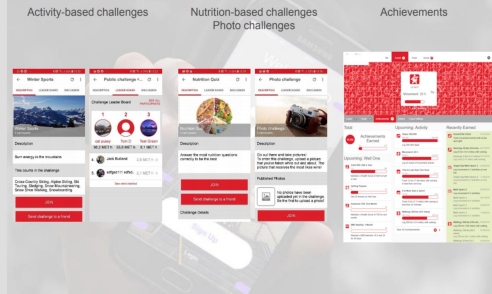
Automated Coach & Content



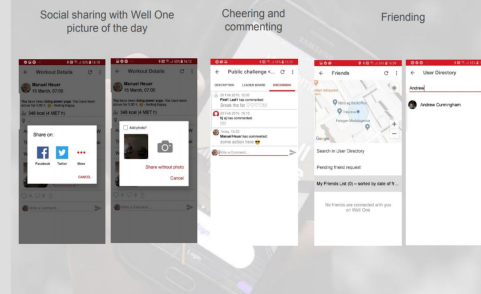
SmartReward

Demo 2: future enhancements introducing the health aspect

Gamification



Social Features



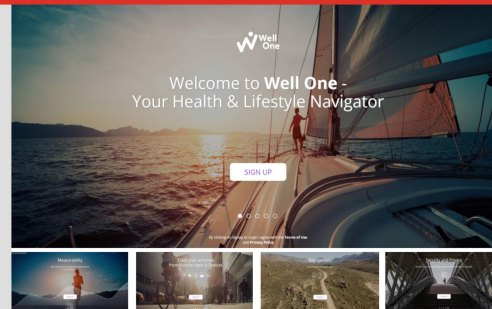
Engagement Features: Rewards incl. behavioural-based Points earning model and reward shop



- Based on the composition of the Health Score, also the behavioral earning model respects the different aspects to be rewarded.
- Points will be given for 'events' in
 - Lifestyle
 - Body
 - Mind
- Additional is a section for "surprise Points"

Surprise Points (10%)	Lifestyle (60%)	Body (20%)	Mind (10%)
<ul style="list-style-type: none">• First login of the year• Birthday• Engagement over time (being active in the last quarter)• Holiday Season	<ul style="list-style-type: none">• Lifestyle Questions• Nutrition Questions• Activities or Steps• Activity Goals• Nutrition Goals• Sleep	<ul style="list-style-type: none">• Medical History Question• Weight• Body Measurements (Blood pressure, Blood Values, Waist circumference)	<ul style="list-style-type: none">• Quality of life Questions

Product Demo



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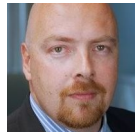
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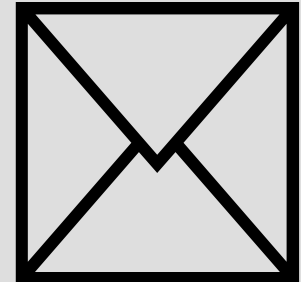
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SmartReward



What do you like?



What do you dislike?



What would you do in your own organisation?



Gamification

Enabling employee engagement

Instant complete gross > net

Flexibility & personalisation

possible alternative rewards

Transparency

Visualisation

Independence

Interface payroll agencies

Nice one-page view of all benefits

Will be 'linkable' to rewards tool

Transparency

Flexibility

Cost control

Same functionalities both mobile/web platform

WellOne rather broad scope

New ideas on attraction & retention young talent (biotech/pharma) is a true warzone for talents

Flexibility & choice

SmartReward > great tool

Clear Simple Useful

Reach transparency

SmartReward



What do you like?



What do you dislike?



What would you do in your own organisation?



Budget for rental car?

Does not account for complex cases (expats)

WellOne > Privacy? > Willingness employees?

Are all those health data relevant?

WellOne docs not convincing

There's a pilot ongoing on WellOne

Frequency of choice moments

Budget for taxi/Uber?

Legislation is not ready

Citybikes Villo Vélo

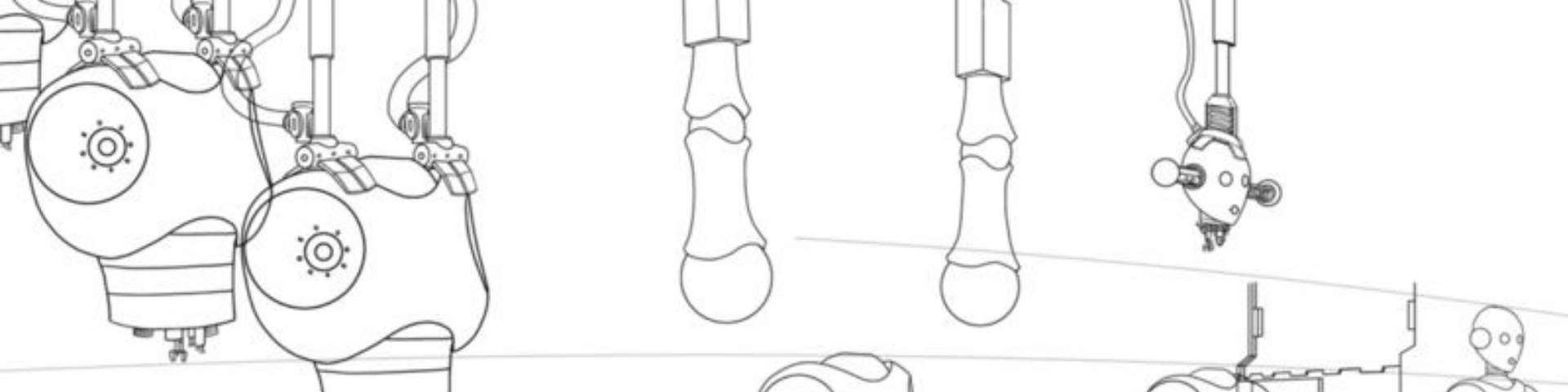
It's a different tool -> my company moves to one platform



Introduce flex rewards for different focus groups

Finalise job classification Set up a cafeteria plan

Use demo to sell cafeteria concept



Experience Center



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Chatbots

How can they help your business?

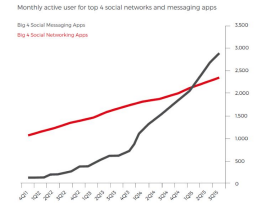
Chatbots

Chatbots

What is a Chatbot?

- A chatbot is a service, powered by rules and (often) artificial intelligence, that you interact with via a chat interface
- Chatbots usually live within existing messaging platforms
- They assist either via text or language recognition and can replace phone calls, personal appointments, apps, or internet search
- Chatbots can offer personalized solutions, learn, and remember
- Chatbots are available 24/7 and deliver immediate responses

Why should my business care about chatbots and messenger?



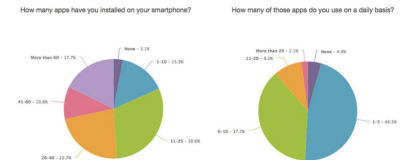
The top four messaging apps (Messenger, WhatsApp, WeChat and Viber) have more monthly active users than the top four social networking apps (Facebook, Twitter, Instagram and Google+).

If users are using messaging apps, brands and services should be present where their customers are.



“

72% of people use less than 7 apps per day



Over the last decades, applications shifted from clients to browser and mobile OS. Currently a similar shift can be seen towards Messaging Apps.

It is therefore very difficult to push consumers to use a new application.

A better way could be to integrate the company's services into an app that people are already familiarized with.

Chatbots provide benefits for user, businesses and developers



For users

- User wouldn't need to leave the environment they are already in (i.e. the messenger apps) and can avoid having to log in
- There is no need for the user to learn how to use an AI. We already send 23 billion text messages every day and are familiar with how messaging works.
- There is no need to download a new app
- Immediate answer, available 24/7
- 90% accurate answer
- Personalised

For businesses

- Development cost of a chatbot is typically lower compared to a website or mobile apps
- Deploying updates are painless and fast
- All built on integrations and other services
- Quality and detail of the responses are controlled, consistent and captured
- Relieve congestion in contact centres
- Ability to centralise knowledge and develop a data driven approach to future developments

For developers

- Chatbots are entirely driven by API and events. Which means developers don't need to worry about UI design and elements
- Logic is distilled into modular parts and can be reused across different applications and platforms. which means duplication efforts is avoided and developers can easily build on each other effort
- Given the modular structure and integration logic, it's easier to change and update.
- A complex architecture can be achieved with separate API tiers that will allow loose-tight coupling

PwC Tenzing: a recruitment chatbot and a marketing tool



The PwC Belgium 'Sherpa' recruitment campaign has proven to be a success for quite some years, but since 2017 its focus around the attitude of 'guiding students to a top job' was enhanced with:

“A Sherpa-chatbot: Tenzing”

The chatbot is available on Facebook Messenger and is capable of:

- answering students' questions about joining and working at PwC
- assist them in creating their ideal CV
- prepare them for a selection day
- inform them of and guide them to nearby recruitment events to meet us in person
- guide them in applying for a job by submitting their CV

What does Tenzing do?



- **Answers to 90+ 'frequently-asked-questions (FAQs)'** by means of funny quotes and examples, GIFs, promotional videos from our recruiters, etc.
- **Promotes, informs and guides (e.g. travel info) students to nearby PwC events**, such as job-fairs, kick-off events, technology playdate, etc.
- **Guides them in creating their CV by giving suggestions** ("I see that you're involved in youth movement, have you included that?"), tips 'n tricks, etc.
- **Prepares students for their PwC Selection Day by simulating a job interview**, giving them tips and tricks, showing them an overview video, etc.
- **Encourages young graduates to apply by uploading their CV** and invites them to take part in a competition to win a Tech trip to London or Shenzhen.



Our approach: how Tenzing came to life



Business design workshop

- Single day workshop with all stakeholders: HR, marketing (internal + external), development team, legal, etc.
- Following user centered design principles to ideate on use cases and scenarios
- Define MVP requirements and agree upon scope

Agile development to learn from users' feedback

- Agile development: three 2-week sprints with 5 part-time resources
- Continuous improvement: prioritise user stories based on end-users' feedback
- Hosted on the fully scalable Google Cloud Platform

In collaboration with PwC BE's marketing bureau

- Online marketing campaign
- Tenzing's personality
- Video's, gifs, images, etc
- Proofreading



GUTZANDGLORY

Chatbots

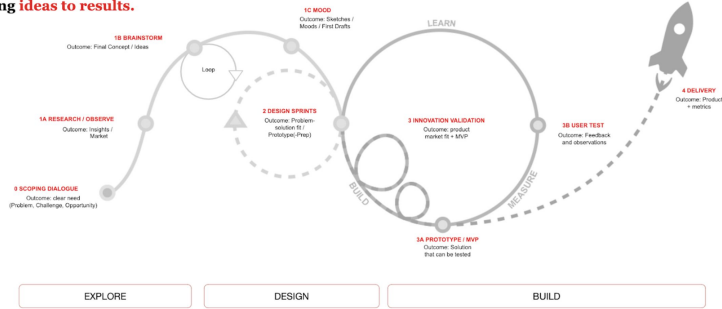


Chatbots

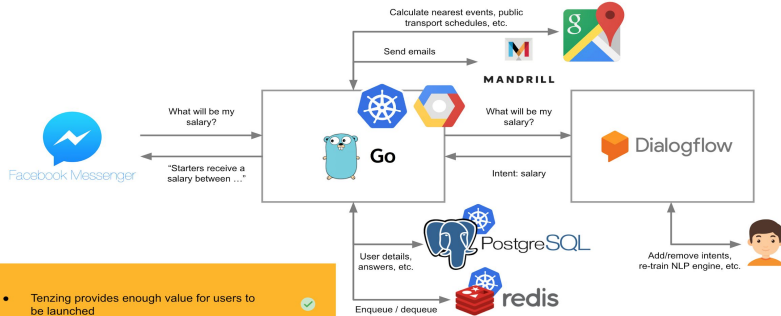
Agile development of the chatbot



Turning ideas to results.



Sprint 4: adding caching + integration with Mail & Maps



- Tenzing provides enough value for users to be launched

Business design workshop – objectives



Project Objectives

- Activate Students → Greater Diversity in talents Skills + background
- Interest of PwC → Launch by upcoming school year!
- Positioning PwC as Tech Forward, Student-Friendly
- Better place to work / Informative Employer → BRANDINGS
- Transparency, Accessible Information
- Tip of hat throughout the year

WORKSHOP Objectives

- set realistic expectations
- decide on functionalities
- HR: level of depth in interaction
- consensus across roles
- identify legal topics to consider
- Workstreams, milestones
- MVP and future iterations

Before the workshop, our team identified project objectives as:

- Activate students and improve interactions with PwC
- Greater diversity in talent and skills background
- Positioning PwC as tech forward and student friendly organisation
- Better place to work as an interactive employer (branding)
- Build transparency with accessible information
- Stay top of mind throughout the year for candidates

Our team identified ambitious workshop objectives as well:

- Set realistic expectations
- Decide on functionalities and scope
- HR: level of depth in interaction
- Consensus across roles and responsibilities
- Identify legal topics to consider (security, T&C, GDPR)
- Discuss workstreams and milestones
- Define MVP and future backlog items

The screenshot shows a Facebook post from PwC Belgium. The post includes a QR code, navigation icons, and a main graphic titled "base cAmp". The graphic depicts a mountain base camp with a climber and a tent. The text in the post reads:

We guide you to a top job.
 Climbing together towards your goal – that's PwC's Sherpa attitude.
 The Sherpa attitude. That's what sets us apart. We go the distance, not only with our clients and staff, but also when accompanying you on your personal journey. We make every effort to guide you, as a final-year student, towards your goal: to graduate successfully and get that top job. Welcome to PwC base camp.

At the bottom of the post, there are buttons for "Submit your CV", "Check out our events", and "Chat Now". A URL is provided: <https://www.facebook.com/tenzingpwc/>

PwC Chatbot



What do you like?



What do you dislike?



What would you do
in your own
organisation?



Fun

Engage
conversation

The GIFs

Good mix
between
explanation
and try-out

Thought I
needed more
resources to
manage a
chatbot

Future-proof

Fun

Engaging

Great tool

Interactive

Good for
employer
branding

Interactive >
Questions

The humour
in it

Looks easy to
create

Cool!

Flexibility

Adaptability

PwC Chatbot



What do you like?



What do you dislike?



What would you do in your own organisation?



Still need to refer to careers site

More info on how PwC can help other companies

Show a live chat next time

Show the hurdles

Seems complicated to have that in a smaller company

Too robotic voice



Chatbot for HR FAQs instead of intranet

Something to think about!

Answer all policy questions

Definitely create as well

Internal chatbot?

Sure

Payroll questions

HR admin questions

Recruitment & Onboarding

Internal PwC Chatbot > Help HR Helpdesk



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myTaxLocator

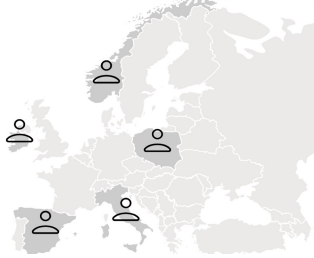
myTaxLocator

Problem statement

MyTaxLocator

Collecting paper evidence of where you've worked

International workers have to prove physical presence in different countries to ensure correct taxation.



Paper proof is required for each day abroad



Tax authorities have a hard time validating the paper trail

Consequences

MyTaxLocator



Potentially high additional liabilities



Disengaged employees



Potential Budget Consequence



Increased time on crisis management

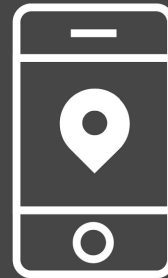


Increased administrative burden



Solution: Enabling certified location registration

MyTaxLocator



Location
GPS and GSM triangulation



Identity
Biometrics



Time
Trusted timestamping

All the while, it is:



User-friendly & Low-user interaction



Secure & Data Privacy Compliant

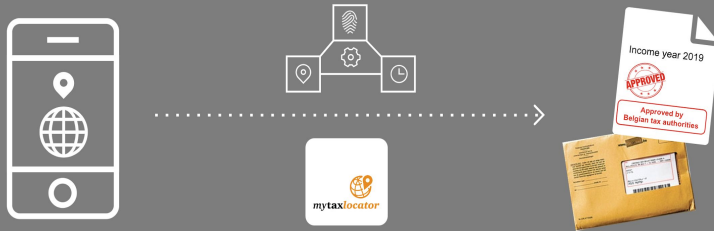


myTaxLocator

A three-factor non-repudiation tool

MyTaxLocator

PwC Belgium's application leverages these technologies to provide international workers with a digital or paper-based, certified report to be sent with the tax return and that is accepted as valid proof by tax authorities.



Overview of the solution

MyTaxLocator



- Location and time will be determined every 10 minutes
- When connected to the internet, this information will be sent to our backend system
- End user is able to set a day as non-tracked day, on which we will not collect and save any information

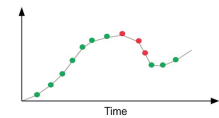


- 4th factor for expats under the special tax regime:**
- Professional character will be assessed based on employer information
 - Employer must upload working day report from its ERP system onto [myTaxLocator](#)



- Biometric authentication will be requested when abroad
- This will be done at random, on average once a month and based on the end user's trust level
- If the user would be unable or refuses to authenticate, this will be escalated and mentioned on the report for the relevant days

Level of trust



When?

MyTaxLocator



Travel percentage for expats under special tax regime

Treaty situations

Salary splits

Business trips

Daily allowances / Per diems

Business travellers - Proof on 183-day threshold

Additional supporting document/proof for foreign tax authorities



When?

MyTaxLocator



Travel percentage for expats under special tax regime

Treaty situations

Salary splits

Business trips

Daily allowances / Per diems

Business travellers - Proof on 183-day threshold

Additional supporting document/proof for foreign tax authorities

But ... maybe also

MyTaxLocator



Permanent establishments - Substance proof

Social security - Proof and/or tracking for 25% of working time in residency country

Social security - Proof and/or tracking for A1 simultaneous employments

Professional kilometer allowance / bike allowance

Real life tracking → Emergency signals upon requests to employees

PwC myTaxLocator

securely registers your
location and
time while being sure
of **your identity**



MyTaxLocator



What do you like?



What do you dislike?



What would you do in your own organisation?



Great idea!

Easy to use

Covers a lot of burden

Agreement with tax authorities

Digital solution:
> paperless
> easy

Collaboration/direct link tax authorities



Somewhat too long explanation

Needs manual initiation
> if you forget, still need for other evidence



Good networking!



Good networking!



Good networking!





Thank

you!

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