PwC is pleased to present its internally developed Global Trade Tool which will **support your company in gaining insight in its trade flows** in the form of **different dashboards** consisting of a.o. visualisations, comparison graphs and pie charts (see below).

## Our approach

## 1. Data Gathering and Preparation

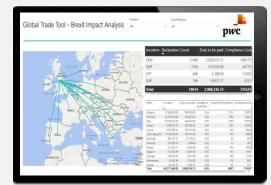
- All information provided in the tool is based on the company's transactional data whereby the required data consist of:
- Import/export data by means of a power of attorney issued by the company, PwC is able to obtain extensive
  official customs data from the Belgian Customs Authorities. Please note that we can also request said data with
  other EU Customs Authorities, under the condition they are willing to cooperate and provide us with requested
  data.
- Data preparation by PwC of the received data to be uploaded into the tool.

## 2. Dashboard Creation

Creation of the company's tailor-made dashboards with main focus on:

 Company's import/export flows and general customs figures (gain insight in customs data and obtain control of customs operations);





- Classification of the goods imported/exported (review the classification of the goods and detect discrepancies/outliers);
- **Preferential origin utilisation** (analyse the company's origin application and quantify the potential duty savings which were missed (if any)).
- Broker rationalization (gain insight in the action of the company's customs brokers).

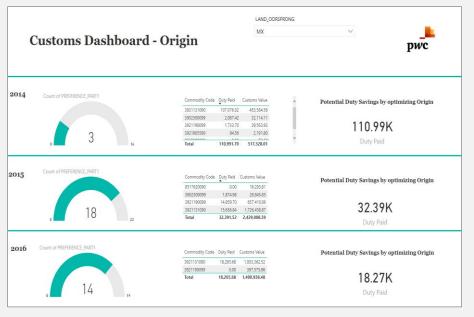
## 3. Report-out meeting

- PwC will organise a report-out meeting with the company's stakeholders.
- Based on the data visualisation, PwC will be pleased to assist your company in grasping additional customs (cost-saving) opportunities and, if any, flag potential customs related risks and propose relevant risk mitigation action plans.

#### Your PwC contacts

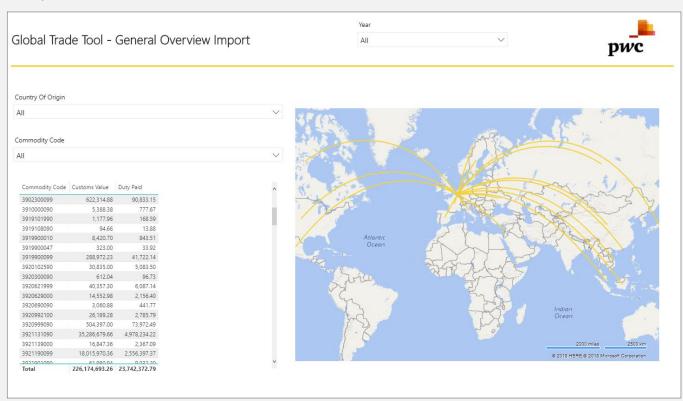
### Illustrations

#### Example 1



- Our Dashboard allows you to highlight per year how many duties were overpaid due to poor optimisation of FTA's.
- Benchmark FTA optimisation per year and keep track of progress.

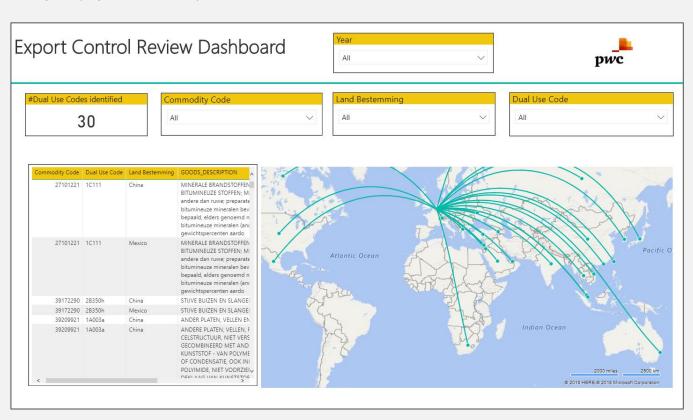
#### Example 2

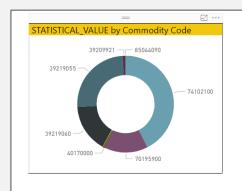


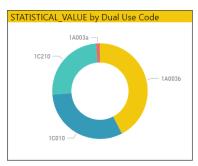
- Our Dashboard allows you to visualise your import and export flows.
- Filters can be applied such as Country of Origin (or destination), Commodity Code or year.
- This allows a company to perform an in-depth analysis of their most important commodity codes and countries
  of origin.
- Based on this analysis companies can optimise strategy or discover cost-saving opportunities.

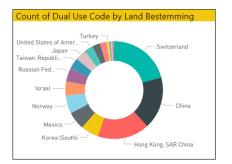
## Illustrations

## Example 3 (Export Control Tool)





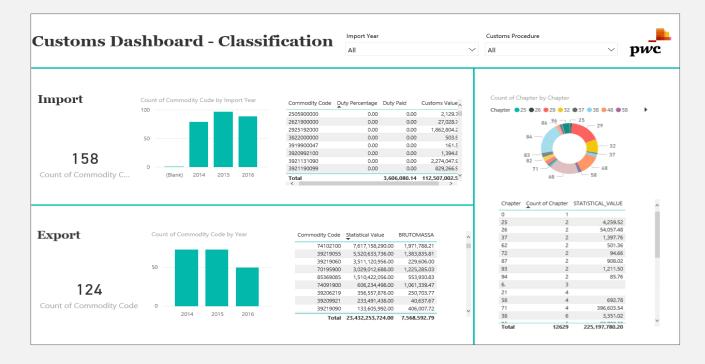




Dual Use Code	Commodity Code	STATISTICAL_VALUE	NETTOMASSA	Land Bestemming	PROCEDURE_COMM1	BRUTOMASSA
1C010	39219060	36,265,530.91	184,887.00	China	31	216,649.00
1A003b	74102100	29,246,408.02	528,918.40	Hong Kong, SAR China	10	642,147.00
1A003b	74102100	20,874,794.95	345,043.20	Taiwan, Republic of China	10	412,816.00
1C210	39219055	18,921,864.79	585,779.60	China	10	640,214.00
1C010	70195900	16,503,240.86	521,811.00	China	10	574,555.00
1C210	39219055	14,320,376.92	423,196.80	Mexico	10	465,125.30
1A003b	74102100	11,344,591.92	128,213.60	Switzerland	10	141,058.90
1C210	39219055	10,939,936.56	60,990.47	China	31	69,809.14
1A003b	74102100	9,711,436.90	159,966.70	Japan	10	190,714.20
1C010	70195900	9,615,165.08	311,151.00	Mexico	10	343,141.00
1C210	39219055	9,560,004.16	54,095.47	Korea (South)	31	61,906.14
1A003b	74102100	8,447,504.05	163,081.35	China	10	214,330.46
1C010	70195900	6,907,100.69	212,169.00	Korea (South)	10	233,136.00
1A003b	74102100	4,407,118.25	102,557.45	Korea (South)	10	125,039.68
Total		237,666,814.74	4,621,244.75			5,288,034.32

### Illustrations

## Example 4



#### Example 5

